



# THE PLAYBOOK

a vCISO-led framework tailored to your business

## Initial Assessment & Gap Analysis

- **Penetration Testing or Vulnerability Scanning:** Identify gaps in your organization's current security posture.
- **Gap Analysis:** Identify high, medium, and low risks, determine where your current state falls short of industry standards or best practices, and conduct interviews with key stakeholders to ensure a comprehensive understanding.

## Risk Assessment & Prioritization

- **Risk Assessment:** Evaluate the business impact and financial consequences of identified risks from the gap analysis.
- **Prioritization and Customization:** Prioritize actions based on budget, risk levels, and business priorities, tailoring the strategy to the organization's needs.

## Security Roadmap Development

- **Documented Plan:** Create a detailed plan with a timeline, budget, and assigned stakeholders.
- **Alignment with Compliance and Best Practices:** Ensure the roadmap aligns with regulatory requirements and industry-standard security frameworks.

## Technology Integration

- **Centralized Security Framework:** Implement a customized security framework solution tailored to your business's needs.
- **Unified Platform:** Integrate the security framework, tech assessment, and gap analysis into a centralized platform.

## Employee Training & Awareness

- **Operational Implementation:** Develop and implement relevant processes, procedures, SOPs, and audit-required documentation.
- **Evangelizing:** Share access and results with stakeholders and third-party auditors to ensure alignment and transparency.

## Persistent Execution & Analysis

- **Quarterly Sessions:** Roadmap and security review sessions every quarter.
- **Ongoing Scanning:** Perform continuous penetration testing and vulnerability scanning to reassess and prioritize security measures.
- **Audit-Readiness and Compliance:** Maintain audit-readiness and ensure stability, while staying prepared for future regulatory changes.